

Expand Your First Aid Department!

- **Gloves and masks are top of mind to today's customers for Infection Protection.**
- Create the **opportunity for add-on purchases** in your First Aid section.
- Offer **higher quality products than Big Box stores!**

Keep Your Staff Safe!

- In-pharmacy Usage
- Compounding
- USP Compliance
- Vaccinations

CareMates = Quality You Can Trust!

#1 Brand for Exam Gloves in Independent Pharmacies

- **Exclusive to Independent Pharmacies, NEVER to big box stores!**
- **Safest, high quality** medical examination gloves
- Offered in **sizes** (XS, S, M, L, XL)
- Packaging in **English and Spanish**



Placement for **Small Sets (4'-6')**



Nitrile Gloves - 50ct



- Meets ASTM D6978 Resistance for of **46 Chemotherapy Drugs & Fentanyl**
- Use for **USP800 Compliance**
- Patented **Low Dermatitis Technology**
- Quality Alternative to Latex
- Available in S, M, L in 50ct boxes
- Available in XS, S, M, L, XL in 100ct boxes

Vytrile Gloves - 50ct

- **3X Stronger** than Vinyl Gloves,
- Replacement for Latex Gloves
- Tested for **0% Viral Penetration**
- **0% Alcohol Permeation**
- Available in S, M, L in 50ct boxes
- Available in S, M, L, XL in 100ct boxes

Earloop Masks - 20ct

- **99% Bacterial Filtration Efficiency (BFE)**
- **ASTM Level I** (Fluid Resistance)
- **Small Particulate Filtration**
- Not Made with Latex
- Soft 3-layer, Moldable Nosepiece
- Available in 20ct and 50ct



SHEPARD
MEDICAL PRODUCTS

care-mates.com

(630) 539-7790



Nitrile Gloves

- 50ct - Large
- 100ct - XS, S, M, L, XL
- Available in S, M, L in 50ct boxes
- Available in XS, S, M, L, XL in 100ct boxes



Vytrile Gloves

- 100ct - Medium
- 100ct - Large
- Available in S, M, L in 50ct boxes
- Available in S, M, L, XL in 100ct boxes

Earloop Masks

- 20ct
- Available in 20ct and 50ct boxes

Pharmacies with 8' to 12' departments should include all five size (XS, S, M, L, XL) of **100ct** packages of **CareMates Nitrile**, and **CareMates Vytrile** gloves in the most popular sizes, Medium and Large. Offering **50ct Nitrile** in size Large accommodates additional customer needs. **20ct CareMates Earloop Masks** are also included in this set.

CareMates 50ct and **100ct** glove packages include a **Hand Sizing Guide** to assist customers to choose the safest size for their hands. **CareMates** product packages also include **Spanish language** on the back panel of the package.

Placement for **Large Sets** (16'-20')



Nitrile Gloves

- 50ct - Small, Medium, Large
- 100ct - XS, S, M, L, XL
- Available in S, M, L in 50ct boxes
- Available in XS, S, M, L, XL in 100ct boxes



Vytrile Gloves

- 100ct - Medium, Large, X-Large
- Available in S, M, L in 50ct boxes
- Available in S, M, L, XL in 100ct boxes

Earloop Masks

- 20ct and 50ct boxes

N95 Masks

- 3ct (flatfold)
- Also available in 10ct (cone) boxes

Pharmacies with large First Aid departments are destination retailers that offer more variety. Position a larger assortment of Infection Protection products adjacent to the Wound Care subcategory for add-on purchases. This 16' to 20' Large Set provides space enough for 100ct **CareMates Nitrile** and **Vytrile** gloves in more size options. Extend the mask selection to N95 and Earloop masks.

CareMates 50ct and 100ct glove packages include a **Hand Sizing Guide** to assist customers to choose the safest size for their hands. **CareMates** product packages also include **Spanish language** on the back panel of the package.

Cross-Category Placement Ideas

CareMates Nitrile Gloves



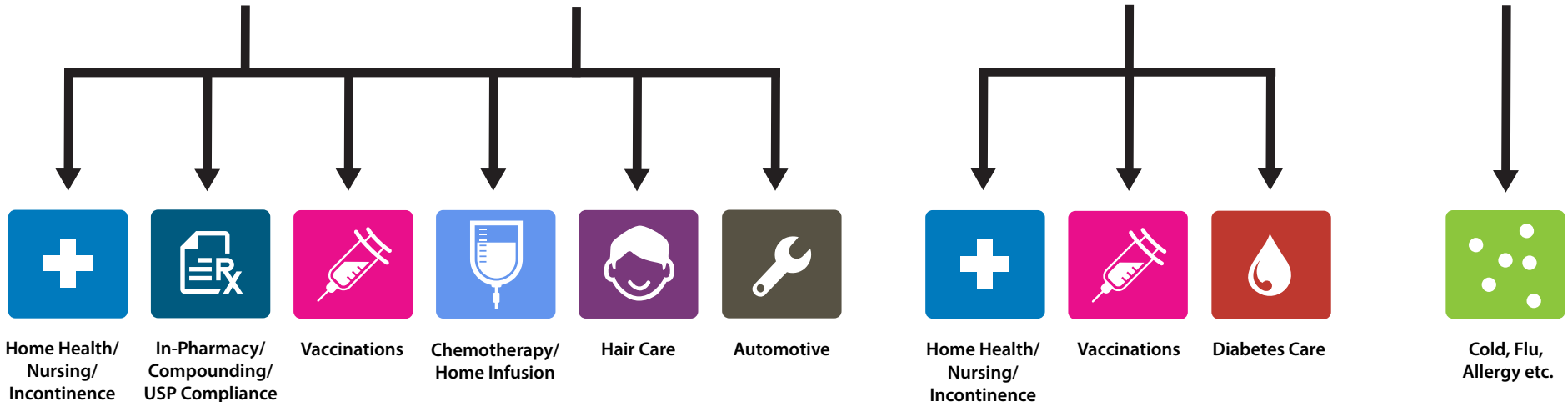
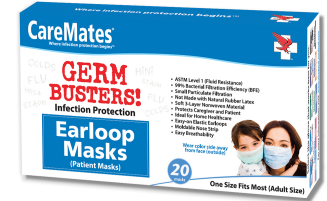
WorkMates Black Nitrile Gloves



CareMates Vytrile Gloves



CareMates Earloop Masks



The need for gloves and masks extends beyond First Aid and will often result in add-on purchases when products are placed with companion products. Consider additional strategic placements outside the core category.



Place Your Order
for CareMates
Products