

### Expand Your First Aid Department!

- Gloves and masks are top of mind to today's customers for **Infection Protection**.
- Create the **opportunity for add-on purchases** in your First Aid section.
- Offer **higher quality products than Big Box stores!**

### Keep Your Staff Safe!

- In-pharmacy Usage
- Compounding
- USP Compliance
- Vaccinations

### CareMates = Quality You Can Trust!

#### #1 Brand for Exam Gloves in Independent Pharmacies

- Exclusive to Independent Pharmacies, **NEVER to big box stores!**
- **Safest, high quality** medical examination gloves
- Offered in **sizes** (XS, S, M, L, XL)
- Packaging in **English and Spanish**



## Placement for Small Sets (4'-6')



### Nitrile Gloves - 50ct



- Meets ASTM D6978 Resistance for of **46 Chemotherapy Drugs & Fentanyl**
- Use for **USP800 Compliance**
- Patented **Low Dermatitis Technology**
- Quality Alternative to Latex
- Available in S, M, L in 50ct boxes
- Available in XS, S, M, L, XL in 100ct boxes

### Vytrile Gloves - 50ct

- **3X Stronger than Vinyl Gloves,**
- Replacement for Latex Gloves
- Tested for **0% Viral Penetration**
- **0% Alcohol Permeation**
- Available in S, M, L in 50ct boxes
- Available in S, M, L, XL in 100ct boxes

### Earloop Masks - 20ct

- **99% Bacterial Filtration Efficiency (BFE)**
- **ASTM Level I** (Fluid Resistance)
- **Small Particulate Filtration**
- Not Made with Latex
- Soft 3-layer, Moldable Nosepiece
- Available in 20ct and 50ct



**SHEPARD**  
MEDICAL PRODUCTS

[care-mates.com](http://care-mates.com)

(630) 539-7790

## Placement for Standard Sets (8'-12')



Pharmacies with 8' to 12' departments should include all five size ( XS, S, M, L, XL) of **100ct** packages of **CareMates Nitrile**, and **CareMates Vytrile** gloves in the most popular sizes, Medium and Large. Offering **50ct Nitrile** in size Large accommodates additional customer needs. **20ct CareMates Earloop Masks** are also included in this set.

**CareMates 50ct** and **100ct** glove packages include a **Hand Sizing Guide** to assist customers to choose the safest size for their hands. **CareMates** product packages also include **Spanish language** on the back panel of the package.

### Nitrile Gloves

- 50ct - Large
- 100ct - XS, S, M, L, XL
- Available in S, M, L in 50ct boxes
- Available in XS, S, M, L, XL in 100ct boxes



### Vytrile Gloves

- 100ct - Medium
- 100ct - Large
- Available in S, M, L in 50ct boxes
- Available in S, M, L, XL in 100ct boxes

### Earloop Masks

- 20ct
- Available in 20ct and 50ct boxes

## Placement for Large Sets (16'-20')



Pharmacies with large First Aid departments are destination retailers that offer more variety. Position a larger assortment of Infection Protection products adjacent to the Wound Care subcategory for add-on purchases. This 16' to 20' Large Set provides space enough for 100ct **CareMates Nitrile** and **Vytrile** gloves in more size options. Extend the mask selection to N95 and Earloop masks.

**CareMates** 50ct and 100ct glove packages include a **Hand Sizing Guide** to assist customers to choose the safest size for their hands. **CareMates** product packages also include **Spanish language** on the back panel of the package.

### Nitrile Gloves

- 50ct - Small, Medium, Large
- 100ct - XS, S, M, L, XL
- Available in S, M, L in 50ct boxes
- Available in XS, S, M, L, XL in 100ct boxes



### Vytrile Gloves

- 100ct - Medium, Large, X-Large
- Available in S, M, L in 50ct boxes
- Available in S, M, L, XL in 100ct boxes

### Earloop Masks

- 20ct and 50ct boxes

### N95 Masks

- 3ct (flatfold)
- Also available in 10ct (cone) boxes



## Cross-Category Placement Ideas

### CareMates Nitrile Gloves



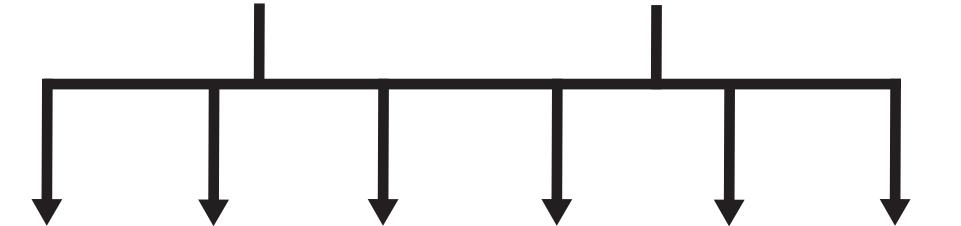
### WorkMates Black Nitrile Gloves



### CareMates Vytrile Gloves



### CareMates Earloop Masks



Home Health/  
Nursing/  
Incontinence



In-Pharmacy/  
Compounding/  
USP Compliance



Vaccinations



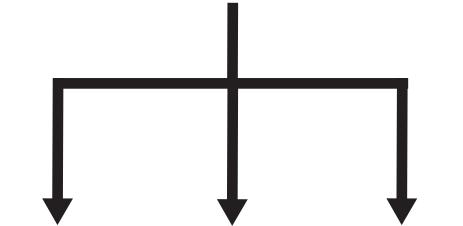
Chemotherapy/  
Home Infusion



Hair Care



Automotive



Home Health/  
Nursing/  
Incontinence



Vaccinations



Diabetes Care



Cold, Flu,  
Allergy etc.

The need for gloves and masks extends beyond First Aid and will often result in add-on purchases when products are placed with companion products. Consider additional strategic placements outside the core category.



Place Your Order  
for CareMates  
Products



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MEDICAL PRODUCTS

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